

MATH 210 LECTURE NOTES:
CHAPTER 5.1
PERCENTS
TAX
SAVINGS
COMPOUND INTEREST

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1. PERCENTS

- Definition
 - A **percent** means “so many per hundred.”
 - Thirty percent is 30 out of 100.
 - Fifty percent is 50 out of 100, or one half:

$$50\% = \frac{50}{100} = \frac{1}{2}$$

2. WARNING:

- You need to be careful when you see expressions like 0.04 percent.
- This is not the same as 4 percent, which equals 0.04.
You must divide by another hundred:

$$0.04\% = \frac{.04}{100} = .0004$$

- This number is read: four hundredths of one percent.

3. DISCOUNTS

- A jacket priced at \$24 is marked “40% off”
How much does it cost?
- **Solution:** Multiply \$24 by $1 - .4 = .6$:
 $.6 \times 24 = 14.40$
- Forty percent off means you must pay 60 percent of the original price.

5. ADDITIONAL SAVINGS

- If you see a slip on the coat rack that says
Take an additional 10% off
Does this mean that the discount is now 80%?
- **Solution:** No! At 80% off, the coat would cost 20 percent of \$50, or \$10.
- The store means: (1) take 70 percent off the \$50 to get \$15;
(2) now take 10 percent off the \$15.
 $.9 \times 15 = 13.50$
- The percentages multiply:
Final Price = $.9 \times .3 \times$ Original Price

7. TIPS

- If you wish to leave a 15% tip on a \$36 meal, how much is the tip?
- **Solution:** Multiply 36 by $.15 = 5.40$:
- **Rule of Thumb:** You can calculate 10% by just moving the decimal point.
 - Ten percent of \$36 is \$3.60.
 - To find twenty percent, just double this:
 $2 \times 3.60 = 7.20$
 - To find 15 percent, add 10 percent plus half of 10 percent:
 $3.60 + \frac{1}{2}3.60 = 3.60 + 1.80 = 5.40$

4. BIG SALE

- A store advertises “Going Out of Business Sale:
Everything in the Store is “70% off”
- How much does a \$50 coat cost?
- **Solution:** Multiply \$50 by $1 - .7 = .3$:
 $.3 \times 50 = 15$

6. SALES TAX

- If the sales tax is 6.5%, what is the final price of a DVD player that is marked \$79.98?
- **Solution:** Multiply 79.98 by $1 + .065 = 1.065$:
 $1.065 \times 79.98 = 85.18$
- (You usually round up.)
- The restaurant tax in DeKalb is 9%. How much will a \$4.29 extra value meal cost?
- **Solution:** Multiply 4.29 by 1.09:
 $1.09 \times 4.29 = 4.68$

8. EATING OUT

- If you plan on spending \$40 for two meals at a restaurant, and you need to add on 9% sales tax and a 15% tip, how much money do you need to bring on your date?
- **Solution:** Multiply 40 by both (1.15) and (1.09):
 $(1.15)(1.09)40 = 50.14$

9. INVESTMENT AND INTEREST

- You invest \$1000 in the bank at an annual interest rate of 4.5%. How much will you have in your account after one year?
- **Solution:** Multiply 1000 by 1.045: $1.045 \times 1000 = 1045$
- At 4.5% annual interest, how much will you have in your account after 3 years?
- Can you just add 3 times \$45 to the principal?
- **Answer:** It depends on whether the bank is offering **simple** interest or **compound interest**.

11. SIMPLE INTEREST

The formula for simple interest is very simple.

Variables:

r = annual interest rate

t = number of years

P = original principal

A = amount accumulated after t years

$$A = P(1 + rt)$$

13. COMPOUND INTEREST

The formula for compound interest is also simple.

Variables:

r = annual interest rate

t = number of years

P = original principal

A = amount accumulated after t years

$$A = P(1 + r)^t$$

10. TWO TYPES OF INTEREST

Simple interest is computed on the original principal only.

At an annual rate of 4.5%, the accrued simple interest on a principal of \$1000 after three years will be $3 \times 45 = 135$.

With **compound interest**, the bank pays you interest on the interest you made in the first and second years.

12. COMPOUND INTEREST

- At 4.5% annual interest, how much will you have in your account after 3 years?
- Assume the interest is compounded every year.
- You need to multiply 1000 by 1.045 three times, that is, multiply by $(1.045)^3$:
- $(1.045)^3 \times 1000 = 1141.17$
- Since $3 \times 45 = 135$, the interest on the interest added just \$6.17.

14. MORE COMPOUND INTEREST

- At 4.5% annual interest, how much will you have in your account after 30 years?
- **Solution:** Multiply 1000 by $(1.045)^{30}$:
- $A = (1.045)^{30} \times 1000 = 3745.32$
- Since $30 \times 45 = 1350$, the principal you would have without compounding the interest would be 2350 instead of 3745.
- You made \$1395 because the interest was compounded, more than the \$1350 in simple interest.

15. MORAL

- Compound Interest — Good!
- Simple Interest — Bad!

zzzz

17. COMPUTING INTEREST RATES

Your credit card company charges you \$4 in one month for a \$200 balance. What is your annual interest rate?

Answer: Break up the year into 12 months.

Your interest rate is

$$\frac{\text{interest}}{\text{principal}} = \frac{\$4}{\$200} \cdot \frac{1}{\text{month}} \cdot \frac{12 \text{ months}}{1 \text{ year}} = 0.24$$
 for an annual interest of 24%

19. SIMPLIFIED FORMULA

The formula $A = P\left(1 + \frac{r}{m}\right)^{mt}$ can be written

$$A = P(1 + i)^n$$

where $i = \frac{r}{m}$ and $n = mt$

Here i is the interest rate per period and n is the number of periods.

16. MONTHLY COMPOUND INTEREST

- A bank pays you 6% annual interest, *compounded monthly*. What does this mean?
- **Answer:** They break up the year into 12 monthly periods, and pay you $6/12 = \frac{1}{2}$ percent interest for each period.
- Your account after 1 year is worth

$$(1.005)^{12} \times P = 1.0617 \times P,$$
 where P is the beginning principal.

18. COMPOUND INTEREST FORMULA

The formula for compound interest with periodic interest conversions per year is:

Variables:

r = annual interest rate

m = number of interest periods per year

t = number of years

P = original principal

A = amount accumulated after t years

$$A = P\left(1 + \frac{r}{m}\right)^{mt}$$

20. MONTHLY VERSUS YEARLY

- At 4.5% annual interest, the amount accrued in your account after 30 years is
 yearly $A = (1.045)^{30} \times 1000 = 3745.32$
- What if the interest was compounded monthly?
- The monthly interest rate is $i = \frac{.045}{12} = .00375$
- The number of months is $n = 12 \times 30 = 360$
 monthly $A = (1.00375)^{360} \times 1000 = 3847.70$
- It's worth a little more than \$102 to compound monthly versus annually.

21. A.P.R. VERSUS A.P.Y.

- A.P.R. – annual percentage rate
- A.P.Y. – annual percentage yield
- sometimes called the **effective rate**
- For the previous problem, the A.P.R. is the advertised yearly rate of 6 percent.
- For the previous problem, the A.P.Y. is the actual yearly rate that accrues over the year.
- In this case, we calculated $(1.005)^{12} = 1.0617$
- So the A.P.Y. is 6.17 percent.
- Compounding the interest every month has the same effect as giving an interest rate of 6.17% at the end of the year.

23. INTEREST ON NATIONAL DEBT

- In 2008 the interest on the national debt was about

451,154,000,000

- The U.S. government paid more for interest on the national debt than it paid for defense, education, welfare, or any thing else.
- Current Monthly Interest:
\$36, 513, 000, 000

22. THE NATIONAL DEBT

- As of November, 2009 the national debt was 12 trillion dollars.
- In real numbers this is

12,000,000,000,000

- This figure is the money the U.S. government has had to borrow over the years because it has spent more than it has collected in taxes.
- The U.S. government borrows money by selling bonds—mostly treasury bonds, treasury bills, and savings bonds—to anyone who will buy them. (Foreign investors account for 25%.) In return for lending Uncle Sam the money, the bondholders are promised interest on the loan.

24. WHAT EACH U.S. CITIZEN OWES

- Your Personal Share of the Interest in the National Debt is more than \$84, 462
- Your share of the annual interest amounts to \$261.46 per month.
- Interest figures can fluctuate widely from month to month.
- They are currently very low for the size of the debt, because recent, massive, short-term federal borrowing has been at near zero interest.
- This will change dramatically when the economic recovery begins.
- People and institutions that have parked money in US Treasury instruments will begin to move it into higher yield investments.

25. GOING BOTH WAYS

- A gas station increases prices by 10% because of the increase in fuel prices due to a gas shortage.
- After a while, the shortage is over, and the station decreases prices by 10%.
- Are the prices back to the original prices?
- **Answer:** Surprisingly, no!
 - Suppose the original price is \$1.00.
 - Ten percent of \$1.00 is .10
 - Increase \$1.00 by 10%: \$1.10
 - Ten percent of \$1.10 is .11
 - Decrease \$1.10 by 10%: $1.10 - .11 = .99$
- What happened?

27. INVESTMENT APPLICATION

Aggressive versus Safe

- Dave and Donna both have one thousand dollars to invest over the next three years.
- Dave invests his money in a conservative money market account, which yields a steady 7 percent interest per year.
- Donna invests her money in more volatile “technology stocks,” which earn her 30 percent interest in year 1 and year 2, but then lose 30 percent in the third year.
- Who has earned more after 3 years, Dave or Donna?

26. MATHEMATICAL EXPLANATION

- Decreasing by 10% means multiplying by $1 - .1 = .9$
- Increasing by 10% means multiplying by $1 + .1 = 1.1$
- But 1.1 times .9 does not result in 1.
- The correct product is
- $1.1 \times .9 = .99$

28. DAVE’S INVESTMENT

- **Answer:** Let’s start with Dave first. His money has increased by a factor of $1.07^3 = 1.225$
- earning him 22.5 percent interest over 3 years.
- Question: 3 times 7 percent is 21 percent, so where does the extra 1.5 percent interest come from?
- Now consider Donna.
- You might think that the 30 percent loss in year 3 cancels the 30 percent increase in year 2, leaving her roughly the 30 percent increase she made in the first year.
- But it doesn’t work like this.

29. DONNA'S INVESTMENT

- Her factor of increase is $1.30 \times 1.30 \times 0.70 = 1.183$, earning her 18.3 percent interest, far short of the 30% she made in year one.
- The flaw is that a 30% decrease does not cancel a 30% increase:
- do the math: $1.30 \times 0.70 = .91$,
- resulting in a net loss of 9%.
- Moral: bad years hurt more than good years help.

31. GOING IN REVERSE

- Stereo speakers are marked "40% off"
- If the sale price is \$100, what is the regular price of the speakers?
- Can you just add 40% of \$100, to compensate for the 40% discount?
 - Since 40% of \$100 is \$40, this method says the original price was \$140.
 - Let's check. What is 40% off \$140?
 - Answer: $.6 \times 140 = 84$, which is not \$100.
 - So the original price was **not** \$140.

33. SALES TAX EXAMPLE

- Assuming sales tax is 6.5%, what was the original price of a car if the price including the sales tax came to \$13,312.50?
- **Solution:** If P is the original price, then we multiply P by 1.065 to get the final price including tax.
- $1.065 \times P = 13312.50$
- To find P we must divide:
- $P = \frac{13312.50}{1.065} = 12500$

30. INFLATION

- Assuming 3 percent inflation over the next 20 years, how much will a 6000 motorcycle cost twenty years from now?
- Solution: $(1.03)^{20} \times 6000 = 10,837$
- At 5 percent inflation, the value increases to $(1.05)^{20} \times 6000 = 15,920$
- If you invest money in a 3 percent certificate of deposit, and the rate of inflation is greater than 3 percent, then you are losing money (in terms of buying power).

32. GOING IN REVERSE

- Stereo speakers are marked "40% off" If the sale price is \$100, what is the regular price of the speakers?
- **Solution:** If P is the original price, then we multiply P by .6 to get the sale price
- $0.6 \times P = 100$
- To find P we must divide:
- $P = \frac{100}{.6} = 166.67$

34. INTEREST EXAMPLE

- You invest a principal at an effective annual rate of 6% interest.
- If your account is worth \$2650 after one year, how much did you initially invest?
- **Solution:** If P is the original principal, then we multiply P by 1.06 to get the amount in the account after one year.
- $1.06 \times P = 2650$
- To find P we must divide:
- $P = \frac{2650}{1.06} = 2500$

35. PRESENT VERSUS FUTURE VALUE

In the formula

$$A = P(1 + i)^n$$

- P is called the **present** value
- A is called the **future** value

Sometimes you want to know how much to invest **now** to obtain an accumulated amount **in the future**.

We can express the present value P in terms of the future value A by dividing:

$$P = \frac{A}{(1 + i)^n}$$

37. SAVINGS BONDS

- How much does a \$100 U.S. Savings Bond cost if it matures in five years at 4% interest, compounded annually?.
- **Solution:** If P is the original price of the bond, then we multiply P by 1.04^5 to get the value of the bond after five years, which is guaranteed to be one hundred dollars:

$$1.04^5 \times P = 100$$

- To find P we must divide:
- $P = \frac{100}{1.04^5} = 82.19$
- The difference of \$17.81 is the interest you earn for purchasing the bond.

36. COMPOUND INTEREST EXAMPLE

- You invest a principal at 6% interest, compounded monthly.
- If your account is worth \$3482.30 after one year, how much did you initially invest?
- **Solution:** If P is the original principal, then we multiply P by $(1 + \frac{.06}{12})^{12} = 1.005^{12}$ to get the amount in the account after one year.
- $1.005^{12} \times P = 3482.30$
- To find P we must divide:
- $P = \frac{3482.30}{1.005^{12}} = 3280$

38. A SIMPLE ERROR

- A student from a previous semester once made a simple error in this calculation.
- Instead of writing
- $P = \frac{100}{1.04^5} = 82.19$
- this student wrote
- $P = \frac{100}{0.04^5}$
- omitting the 1 in 1.04
- My calculator says
- $\frac{100}{0.04^5} = 976,562,500$
- Does this answer seem reasonable?